

Memo

To: Alain D. Muise, CAO, MODA Council
From: Hans Pfeil, Director of Public Works
Date: February 25, 2020
Re: Tender for Field Maintenance Vehicle

Tender packages for the purchase of one Municipal half ton Truck were opened on Thursday February 20, 2020 at 2:30pm. In attendance: Guy Surette (Deputy Warden), Tara Owen (Recorder) and Hans Pfeil (Director of Public Works).

Three tenders were received, including 4 individual offers

The tenders were evaluated based on the following criteria:

1. Purchase Price
2. Used Vehicle Age / Mileage
3. Fuel economy
4. Warranty offer

Based on the submitted tenders we would like to highlight that one vehicle was offered as "New" and in consultation with our solicitor we determined that the new vehicle is outside the requested submission requirements and not acceptable as a valid offer.

The following table shows the remaining bids and the ranking based on our evaluation criteria.

Field Maintenance Vehicle - 2020								
Tender Evaluation								
Proponent	Comments	Mileage	Considerations	Warranty	Fuel Consumption L/100km	Delivery	Original offer +HST	Ranking
Bruce Auto Group - Middleton	2019 Ford F150 XLT 4x4 Super Crew	21,500km	Back rack, Strobe Lights, Pro Trailer Back up assist, Trailer tow package,	3 years, 60,000km (Basic), 5 year, 100,000km power train,	Hwy: 11.8, City: 15.7	ASAP	\$35,200.00	1
Tusket Toyota	2018 Tundra, DBL cab	30,000km	Back rack, Strobe Lights, Trailer tow package, electr.& heated Mirrors, heated front seats	not mentioned in the submission	Hwy: 14.2, City: 18.0	ASAP	\$39,553.74	2
Tusket Toyota	2018 Tundra, DBL cab	39,000km	Back rack, Strobe Lights, Trailer tow package, electr.& heated Mirrors, heated front seats	not mentioned in the submission	Hwy: 14.2, City: 18.0	ASAP	\$40,858.09	3
O'Regans - Halifax	2020 Chevrolet Silverado	0	New Vehicle (not acceptable) - disqualified	3 years/ 60,000km, 5 years/ 160,000km power train	Hwy: 11.8, City: 15.9	ASAP	\$33,894.00	X

10% local discount does not apply for goods greater than 25,000

Based on the evaluation we would recommend to disqualify the bid submitted by O'Regans due to the technicality and award the purchase to **Bruce Auto Group** for the **2019 Ford F-150 XLT** Super Crew Cab, 4x4, at a price of **35,200 + HST**

The Public Works Department is available for any questions.

Regards,

Hans Pfeil – Director of Public Works